



## Junior Business Analyst

Space Products and Innovation spins technology into the space industry to simplify manufacturing. SPiN enables rapid, flexible, cost-effective satellite designs through modularity, combining MA61C, its plug-and-play intelligent data node, with system engineering. SPiN democratizes access to space, empowering manufacturers to unlock new ventures.

### Job purpose

We seek a proactive Business Analyst with a background in the space industry who focuses on the upstream market. The role will involve surveying the existing and future upstream markets, updating internal financial projections, and supporting the business development team. The Junior Business Analyst will work closely with senior management to identify trends, assess market conditions, and develop forecasts to guide the company's business strategies.

### Duties and responsibilities

- Gather and analyze market data from internal and external sources to identify key trends and insights.
- Assist in forecasting market trends, sales projections, and competitive landscape shifts to support business planning.
- Validate market reports, search online resources and references to validate the report, create a reference list, and cross-check references with articles and publications.
- Collaborate with senior management to prepare reports, visualizations, and presentations to communicate findings and recommendations to stakeholders.
- Develop data models to support forecasting efforts and enhance the accuracy of market predictions.
- Engage and support during industry events such as trade shows and conferences to collect more data for internal forecasts
- Support Reporting on Business Development Activities
- support creating detailed reports and insights on business development progress.

### Qualifications

- Master's degree in Business, Economics, Statistics, Data Science, or a related field
- 1-2 years of experience in data analysis, business analysis, or a similar role (internships or relevant project work considered)
- Proficiency in Excel and experience with data visualization tools
- Basic understanding of statistical analysis and forecasting methods
- Strong analytical skills with the ability to interpret complex data sets and derive actionable insights.
- Excellent communication skills, able to present findings clearly and effectively
- Ability to work collaboratively in a team environment and manage time efficiently
- Experience working with governmental or institutional entities (i.e. ESA and ASI, DLR, etc)
- Experience working in a scale-up environment
- Strong proficiency in English and Italian (both written and verbal)
- Ability and permit to reside and work in Italy

### Working conditions

- Location: Frascati, Italy
- Start date: As early as possible
- Duration: 6-month fixed term

### How to apply

Please fill in the application form to apply for this opportunity: <https://wkf.ms/3rdgV6x>  
For more information, you can contact us at [hr@spinintech.com](mailto:hr@spinintech.com)